










	Team role	Strengths	Allowable weaknesses
Action oriented roles	 <b>Shaper</b>	<ul style="list-style-type: none"> <li>• Challenging, dynamic, thrives on pressure</li> <li>• The drive and courage to overcome obstacles</li> </ul>	<ul style="list-style-type: none"> <li>• Prone to provocation</li> <li>• Offends people's feelings</li> </ul>
	 <b>Implementer</b> (company worker)	<ul style="list-style-type: none"> <li>• Disciplined, reliable, conservative and efficient</li> <li>• Turns ideas into practical actions</li> </ul>	<ul style="list-style-type: none"> <li>• Somewhat inflexible</li> <li>• Slow to respond to new possibilities</li> </ul>
	 <b>Completer finisher</b>	<ul style="list-style-type: none"> <li>• Painstaking, conscientious, anxious</li> <li>• Searches out errors and omissions</li> <li>• Delivers on time</li> </ul>	<ul style="list-style-type: none"> <li>• Inclined to worry unduly</li> <li>• Reluctant to delegate</li> </ul>
People oriented roles	 <b>Co-ordinator</b> (Chairman)	<ul style="list-style-type: none"> <li>• Mature, confident, a good chairperson</li> <li>• Clarifies goals, promotes decision-making, delegates well</li> </ul>	<ul style="list-style-type: none"> <li>• Can often be seen as manipulative</li> <li>• Off loads personal work</li> </ul>
	 <b>Teamworker</b>	<ul style="list-style-type: none"> <li>• Co-operative, mild, perceptive and diplomatic</li> <li>• Listens, builds, averts friction</li> </ul>	<ul style="list-style-type: none"> <li>• Indecisive in crunch situations</li> </ul>
	 <b>Resource investigator</b>	<ul style="list-style-type: none"> <li>• Extrovert, enthusiastic, communicative</li> <li>• Explores opportunities</li> <li>• Develops contacts</li> </ul>	<ul style="list-style-type: none"> <li>• Over-optimistic</li> <li>• Loses interest once initial enthusiasm has passed</li> </ul>
Cerebral roles	 <b>Plant</b>	<ul style="list-style-type: none"> <li>• Creative, imaginative, unorthodox</li> <li>• Solves difficult problems</li> </ul>	<ul style="list-style-type: none"> <li>• Ignores incidentals</li> <li>• Too pre-occupied to communicate effectively</li> </ul>
	 <b>Monitor evaluator</b>	<ul style="list-style-type: none"> <li>• Sober, strategic and discerning</li> <li>• Sees all options</li> <li>• Judges accurately</li> </ul>	<ul style="list-style-type: none"> <li>• Lacks drive and ability to inspire others</li> </ul>
	 <b>Specialist</b>	<ul style="list-style-type: none"> <li>• Single-minded, self-starting, dedicated</li> <li>• Provides knowledge and skills in rare supply</li> </ul>	<ul style="list-style-type: none"> <li>• Contributes only on a narrow front</li> <li>• Dwells on technicalities</li> </ul>